



News Release

Acequia, LP Named 2007 Aggie 100 Honoree

COLLEGE STATION, Texas - October 26, 2007 - Acequia, LP of Austin, Texas, is among the firms selected for the 3rd annual "Aggie 100" list of the fastest-growing companies owned and operated by Texas A&M University former students. The program is sponsored by Mays Business School's Center for New Ventures and Entrepreneurship. Acequia, LP was recognized as number 42 on the list.

"Acequia is honored to be part of this recognition process. This accentuates the hard work our employees have performed to achieve this growth," said Kenneth Cook, Acequia Founder.

Acequia has documented savings of over 750 million gallons of water through applications of irrigation best management practices. "Acequia was created to provide value enhancement to real estate owners through eliminating the extreme waste of irrigation water used in the management of commercial landscapes," said Tim Wiley, Acequia Partner. Kenneth Cook and Tim Wiley formed their partnership in 2001 after working together in a landscape vendor-property owner relationship since 1988.

The partners within Acequia hold a common belief that continued survival of our culture is inextricably linked to our relationship with the land and water. Our mission is to continue building partnerships with our clients, water purveyors and horticultural community to conserve water.

The 100 companies with the highest compounded annual revenue growth from 2004 to 2006 were recognized at a formal luncheon at The Zone Club at Texas A&M University's Kyle Field on Friday, October 26, 2007. The honorees are also featured in the November 2007 issue of *Texas Aggie* published by The Association of Former Students.

"Texas A&M is proud of making the Aggie 100 an annual event to celebrate Aggies who have gone on to create businesses that are thriving not only in the U.S., but also around the world," said Richard Scruggs, executive director of the Mays Business School's Center for New Ventures and Entrepreneurship.

A complete Aggie 100 list can be viewed at www.aggie100.com.

About the Aggie 100

The Aggie 100 program, one-of-a-kind at the college level, was created by Mays Business School's Center for New Ventures and Entrepreneurship, whose mission is to provide encouragement, education, networking and assistance to entrepreneurially-minded students, faculty and Texas businesses. Aggie 100 is a unique way for Texas A&M University to demonstrate its pride in the accomplishments of its former students while enriching the educational experience for today's students.

While there are many ways to define business success, the Aggie 100 focuses on growth as an indicator of job creation, product acceptance and entrepreneurial vision. The Aggie 100 program identifies, recognizes and celebrates the 100 fastest growing Aggie-owned or Aggie-led businesses in the world.

Companies were required to meet the following criteria:

- In business for 5 years or more as of June 30, 2007.
- Verifiable revenues of \$100,000 or more for calendar year 2004.
- Operations consistent with the Aggie Code of Honor.

Additionally, the company had to meet one of the following leadership criteria:

- A Texas A&M University former student or group of former students must have owned 50% or more of the company from January 1, 2004 through December 31, 2006.
- A Texas A&M University former student must have served as the company's chief executive (for example chairman, CEO, president or managing partner) from January 1, 2004 through December 31, 2006.
- A Texas A&M University former student must have founded the company and been active as a member of the most senior management team from January 1, 2004 through December 31, 2006.

About The Center for New Ventures and Entrepreneurship

Texas A&M's Center for New Ventures and Entrepreneurship develops, disseminates and assists in the application of entrepreneurial knowledge. Founded in 1999, the Center is part of Mays Business School's Department of Management.

The Center enhances student education through campus speakers, competitions, work experiences and financial support. Texas A&M faculty and Technology Commercialization Center benefit from the Center's educational programs, extensive business community network and the Center's entrepreneurial services. The Center also reaches out to the state's business community offering educational programs, business assistance and access to University resources. The Center is supported by corporate and individual members and sponsors who believe in the value of an entrepreneurial education program and the potential of Texas businesses interacting with Texas A&M University.

About Acequia

Acequia has been providing water-saving irrigation-management solutions to commercial property owners since 2001. Acequia developed its advanced proprietary software to provide irrigation scheduling based on real-time environmental data transmitted continuously across the Internet from every control unit to the company's central server for analysis and action.

The selection of our company name has tremendous meaning and history which we feel reflects who we are and how we want to be viewed by our partners. "Acequia" is a term brought to this country via old Spain where it roots back to the formalization of irrigation practices prior to the conquest of the Americas. During this period, Acequia referred to water stewards or overseers assigned to assure that colonies were established in accordance with sound environmental principals.